



2007-2008 HIGHLIGHTS

Family Service cared for, educated, and empowered 19,766 people in the 2007-2008 fiscal year. While the demand for our services was increasing weekly, we were simultaneously bracing for a cut in funding from government sources.

CHILD DEVELOPMENT AND EDUCATION

- Using gestures, facial expressions, and sounds 126 out of our 130 infants and toddlers improved their ability to communicate their needs.
- When presented with a puzzle-problem 100% of our school-aged children can express possible causes for the problem and suggest solutions to the problem using information they observe.

SUPPORT OF HEALTHY FAMILY INTERACTIONS

- After the trauma of divorce, separation or domestic violence 623 people received help to rebuild healthy family relationships through our Family Visitation Center.
- 75% of the families who received help successfully moved on to a stable custodial and visitation arrangement.

PARENT EDUCATION AND COACHING

- 89% of our Early Learning Center parents received training on how to promote their child's growth & development.
- After attending a "Kids in the Middle" workshop 1,002 divorced or separated parents said they better understood how their relationship with one another impacted their children.
- 100% of parents were happy with the services of the Pre-K and Early Learning Center programs.

WELLNESS AND LIFE LONG LEARNING FOR OLDER ADULTS

- In a down economy 360 low income older adults were able to eat a healthy breakfast or lunch 5 days a week.
- 100% of adults reported an increase in balance and flexibility after attending yoga and tai chi classes at Family Service.
- By taking advantage of free blood pressure/health screenings, 63 older adults took control of their health.

FINANCIAL EMPOWERMENT

- 40 families are on the road to self-sufficiency after being approved for a locked-in low-interest auto loan to secure reliable transportation.
- Working families reported an average 41% increase in take home pay after receiving a Ways to Work Loan for a vehicle.
- 113 older workers found jobs with the guidance of the Mature Worker Program despite the growing unemployment rate.

DID YOU KNOW?

- **86% OF OUR CLIENTS DO NOT EARN ENOUGH INCOME TO MEET THEIR BASIC NEEDS**
- **83 CENTS OF EVERY DOLLAR DONATED TO FAMILY SERVICE GOES DIRECTLY TO PROVIDING SERVICES FOR CLIENTS**

ETHNICITY

Asian/Pacific Islander: 11%
 African American: 12%
 Caucasian: 25%
 Latino: 48%

INCOME

Under \$10,000: 19%
 \$10,000-\$24,999: 49%
 \$25,000-\$34,999: 17%
 \$35,000-\$49,999: 10%
 Over \$50,000: 5%

AGE

Under age of 20: 34%
 Age 20 - 35: 19%
 Age 36 - 65: 31%
 Age 66 - 75: 13%
 Over age 75: 3%

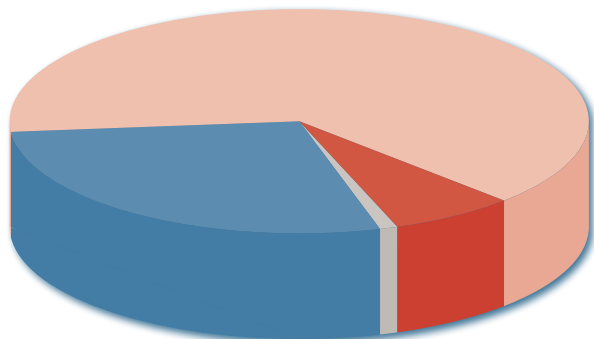
LOCATION

South County: 41%
 Central County: 14%
 North County: 13%
 Coastside: 3%
 Non-San Mateo County: 6%

FAMILY SERVICE AGENCY OF SAN MATEO COUNTY

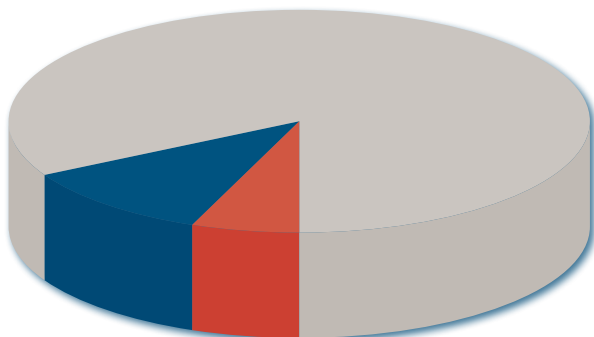
2007-08 FINANCIALS

Revenues and Expenses



REVENUE

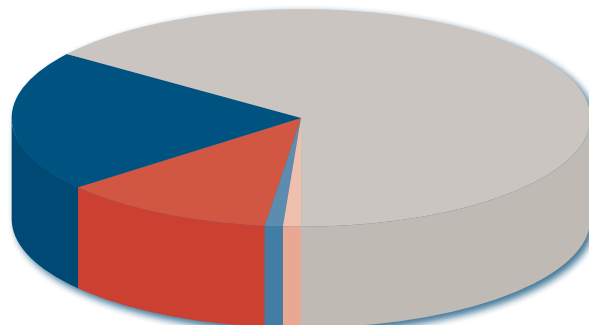
Government	\$4,724,557	64%
Program Contributions	\$2,040,080	28%
Capital Campaign Contributions	\$78,001	1%
Client Fees	\$562,484	8%
Investment Loss	-\$68,281	-1%
TOTAL	\$7,336,841	



EXPENSES

Direct Service/Programs	\$6,078,458	83%
Management/ General	\$785,126	11%
Fundraising	\$445,404	6%
TOTAL	\$7,308,988	

Balance Sheet



ASSETS

Property & Equipment	\$6,436,011	65%
Total Current Assets	\$2,047,052	21%
Long Term Investments	\$1,181,867	12%
Long Term Pledges Receivable	\$151,504	1%
Other Assets	\$112,585	1%
TOTAL	\$9,929,019	

LIABILITIES & NET ASSETS

CURRENT LIABILITIES

Current Notes Payable	\$417,012
Current Accounts Payable	\$277,951
Deferred Revenue	\$591,971
Other Current Liabilities	\$43,852
Total	\$1,330,786

LONG-TERM LIABILITIES

Long Term Note Due on Building	\$626,192
Reserve for Loan Program	\$372,221
Unemployment Reserve	\$89,733
Total	\$1,088,146

Total Liabilities **\$2,418,932**

Total Net Assets **\$7,510,087**

Total Liabilities & Net Assets **\$9,929,019**

Building a Strong and
Caring Community

www.familyserviceagency.org



FamilyService
AGENCY OF SAN MATEO COUNTY